



# ORDERING + MULTIPLES

## MINIMUMS REQUIRED

The order must be a minimum of \$300, before tax, on the wholesale costs for us to process the order.

There is also a minimum for free delivery, which varies by region and can be located on your pricing sheet.

## ORDERING IN MULTIPLES

The multiples requirement is back in effect for 2024. Items are split into the categories below, and the total for all items included in the category needs to be divisible by its corresponding multiple as a group. Soil and Fertilizer do not need to be ordered in multiples.

### BASKETS

Multiples of **9**

#### Items included:

- 12" Patio Planters
- 12" Hanging Baskets
- 11" Strawberry Baskets
- 10" Boston Ferns

#### Example

18x Hanging Baskets (15 ordered, 3 extras)

12x Patio Planters (11 ordered, 1 extra)

15x Strawberry Baskets (14 ordered, 1 extra).

**45 Baskets** ✓ (multiple of 9)

In this example, **40** plants have been pre-ordered by customers and **5** plants are extras.

### FLATS

Multiples of **8**

#### Items included:

- 10-packs Herbs
- 10-packs Veggies
- 10-packs Geraniums
- 10-packs Petunias
- 10-packs Marigolds
- 3-packs Foliage Trio

#### Example

	ORDERS	EXTRAS	
10-pack of Herbs	9	+1	= 10
10-pack of Veggies	4	+0	= 4
10-pack Red Geraniums	5	+0	= 5
3-pack Foliage Trio	<u>11</u>	<u>+2</u>	= 13
	<b>29 Flats</b>	<b>+3</b>	<b>= 32 Flats</b>
	✗ (not multiple of 8)		✓ (multiple of 8)

In this example, **29** items have been pre-ordered by customers and **3** items are extras.

### ROSES

Multiples of ~~15~~ **5**

## ADDING EXTRAS

- Most groups are able to sell extras for more profits with late orders and/or by selling at plant pick-up!
- Rounding up to the next multiple means you will be adding extras to your order at the wholesale cost.
- Rounding down to the next multiple results in adjusting some customer orders.
- Ordering extra product is also an insurance for accidental damage + shortages, late orders, or errors.
- **As of April 22, the roses are now in multiples of 5 instead of 15!**

## CONCERNS

As a wholesaler, multiples help us provide a better overall experience by increasing the efficiency of shipping, and reducing damages/missing items at the time of delivery.

Please reach out to us if you have concerns about ordering extras while placing your team order. We do not want this to be detrimental to your overall fundraising profits and will work with people on a case-by-case basis as needed. We are firm on the multiples of 5 required for roses.

